

CURRICULUM VITAE

EDWARD L. FINK

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13002 Middlevale Lane
Silver Spring, MD 20906-3345

Professor,
Department of
Communication
2102 Skinner Building
University of Maryland
College Park, MD 20742-7635
ELF@UMD.EDU
301-405-6523 (office)
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EDUCATION

Ph.D.	1975	University of Wisconsin-Madison Sociology, with a cognate in Educational Psychology
M.S.	1969	University of Wisconsin-Madison Sociology
B.A.	1966	Columbia College of Columbia University (New York) Sociology

ACADEMIC HONORS/SCHOLARSHIPS/GRANTS/AWARDS

Fellow, International Communication Association, awarded May 24, 2014.

Guest Scholar, 39th Annual Undergraduate Honors Conference, DePauw University, 2013.

Co-author, Top paper in the Peace and Conflict Communication Division of the National Communication Association, November, 2013, Washington, DC.

Co-author, Top Four paper in the Association for Chinese Communication Studies of the National Communication Association, November, 2011, New Orleans, LA.

Distinguished Article Award for 2009 for Chung, S., Fink, E. L., & Kaplowitz, S. A. (2008). The comparative statics and dynamics of beliefs: The effect of message discrepancy and source credibility. *Communication Monographs*, 75, 139-170, from the Communication and Social Cognition Division of the National Communication Association, November, 2010.

Eighteenth Annual Wayne N. Thompson Guest Lecturer, Western Illinois University, March-April, 2008, Macomb. (Interview with Richard G. Egger regarding the lecture was broadcast March 31, 2008 on Tri States Public Radio WIUM at 7:30 a.m. and 4:30 p.m.)

Co-author, Top Four paper in the Communication and Social Cognition Division of the National Communication Association, November, 2007, Chicago, IL.

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Visiting Scholar, 33rd Annual Undergraduate Honors Conference, DePauw University, 2007.

Distinguished Article Award for Fink, E. L., Cai, D. A., Kaplowitz, S. A., Chung, S., Van Dyke, M., & Kim, J.-N. (2003). The semantics of social influence: Threats versus persuasion, *Communication Monographs*, 70, 295-316, from the Communication and Social Cognition Division of the National Communication Association, November, 2005.

Distinguished Article Award for Cai, D. A., & Fink, E. L. (2002), Conflict style differences between individualists and collectivists, *Communication Monographs*, 69, 67-87, from the Communication and Social Cognition Division of the National Communication Association, November, 2003.

Recipient of the B. Aubrey Fisher Mentorship Award, International Communication Association, May, 2003.

Co-author, Top Four paper in the Information Systems Division of the International Communication Association, May, 2003, San Diego, CA.

Awarded Lady Davis Visiting Professorship, for spring, 1998, to Hebrew University of Jerusalem by the Lady Davis Fellowship Trust, in consultation with the Faculty of Hebrew University

Full member, Sigma Xi, The Scientific Research Society, University of Maryland Chapter, 1997.

Faculty and Staff Award, "First Year Book" Writing Competition, on Alan Lightman's *Einstein's Dreams*, University of Maryland, 1997.

Nominee for President-Elect, International Communication Association, 1993.

Co-author, Top Three paper in the Organizational Communication Division of the International Communication Association, May, 1993, Washington, DC.

Commencement Speaker, University of Maryland College of Arts and Humanities Commencement, May, 1991, and December, 1993.

Co-author, Top Three paper for the Commission on Health Communication of the National [then Speech] Communication Association, November, 1991, Atlanta, GA.

Co-author, Top Three paper in the Health Communication Division of the International Communication Association, May, 1991, Chicago, IL.

Co-author, Top Four paper in the Information Systems Division of the International Communication Association, May, 1989, San Francisco, CA.

University of Maryland Distinguished Scholar-Teacher, 1988-1989.

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Elected to membership in Sigma Circle (University of Maryland) of Omicron Delta Kappa National Leadership Society, 1988.

University of Maryland Division of Arts and Humanities Special Research Assignment, for full-time research during spring semester, 1986.

Research grant: "The Relationship of Message Discrepancy and Message Disconfirmation to Attitude and Belief Change" (S. A. Kaplowitz & E. L. Fink). Proposal submitted to the National Institute of Mental Health for \$22,975, December, 1985; approval was recommended by the peer review committee, but the research was unfunded.

University of Maryland General Research Board Semester Research Grant, for full time research during spring semester, 1983.

Co-author, Top Three paper in the Information Systems Division of the International Communication Association, May, 1982, Boston, MA.

The measurement of communication processes nominated for the National [then Speech] Communication Association Golden Anniversary Fund Awards Book Award, 1981.

Co-author, Top Three paper in the Information Systems Division of the International Communication Association, May, 1981, Minneapolis, MN.

Research grant: "Cognitive Dynamics II: The Effect of Discrepant Information on Multi-dimensional Attitude Change." College of Communication Arts and Sciences, Michigan State University, 1980-1981.

Research grant: "A Study of Media Influence on Social Interaction." National Association of Broadcasters, 1975-76. With J. D. Johnson and S. L. Mazingo.

All-University Research Grants, Michigan State University, 1973-74, 1974-75, 1975-76, 1977-78, 1978-79. Investigations of cross-cultural news diffusion, and of the perception, determinants, and effects of communication strategies.

O'Brien Fund Research Grant, University of Notre Dame. Analysis of vicarious embarrassment, 1972.

Methodology Traineeship (Public Health Service), University of Wisconsin-Madison, 1970-71.

Participant, Mathematical Social Science Board Summer Seminar in Mathematics and Sociology, Cornell University, 1966. Sponsored by the Center for Advanced Study in the Behavioral Sciences.

New York State Regents' Scholarship, at Columbia University, 1962-1966.

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ACADEMIC APPOINTMENTS

Professor Communication	2007-present	University of Maryland at College Park
Professor and Chair Communication	1998-2007	
Professor and Chair Speech Communication	1997-1998	
Professor Speech Communication	1989-1997	
Professor Communication Arts and Theatre	1987-1989	
Affiliate Professor Ph.D. Program in Second Language Acquisition	2007-present	
Affiliate Professor College of Business and Management	1996-2000	
Affiliate Professor Department of Sociology	1987-present	
Affiliate Professor Department of Psychology	1993-present	
Associate Dean, Graduate Studies and Research (Acting)	1993-1995	
Regular Member Graduate Faculty	1981-present	
Associate Professor Communication Arts and Theatre	1981-1987	
Instructor to Assistant Professor of Communication	1973-1981	Michigan State University
Affiliated Faculty	1979-1981	Michigan State University

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Member of Department of Sociology

Assistant Professor Department of Sociology and Anthropology	1971-1973	University of Notre Dame
Lecturer, Department of Sociology	Fall, 1970	University of Wisconsin-Madison
Teaching Assistant Department of Sociology	1969-1970	University of Wisconsin-Madison
Research Assistant Department of Sociology	Spring, 1969	University of Wisconsin-Madison
Project Assistant Department of Educational Policy Studies	July, 1968- January, 1969	University of Wisconsin-Madison
Research Assistant Department of Rural Sociology	1966-1968	University of Wisconsin-Madison

VISITING AND OTHER APPOINTMENTS

Visiting appointments, colloquia, and/or workshops at Pennsylvania State University (October, 2007), Cornell University (February, 2008), the University of Oklahoma (February, 2008), the State University of New York at Buffalo (March, 2008), Michigan State University (March, 2008), Western Illinois University (March-April, 2008), Purdue University (April, 2008), University of Southern California (April, 2008), University of California, Santa Barbara (April, 2008), and University of Arizona (April, 2008).

Mentor Faculty	2005-2006	Antioch University Ph.D. Program in Leadership & Change Program
Lady Davis Visiting Professor	March-June, 1998	Hebrew University of Jerusalem
Visiting Scholar Department of Communication	December, 1995	State University of New York at Buffalo
Visiting Professor Department of Communication	November, 1995	University of Arizona
Academic Specialist Department of Communication Sciences	October-November, 1995	University of Connecticut

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Visiting Professor Department of Communication	September-October, 1995	Michigan State University
Visiting Scholar	January, 1990	Purdue University
Visiting Professor College of Communication	Summer, 1984	University of Tennessee Knoxville

COURSES TAUGHT

University of Maryland (approximate enrollment in parentheses)

Seminar: Models of Persuasion	(COMM498P/698C & COMM779; 4-25)
Communication Theory	(COMM602; 18)
Advanced Quantitative Data Analysis in Communication Research: Structural Equation Models	(COMM703; 8)
Intermediate Quantitative Data Analysis in Communication Research: The General Linear Model	(COMM702; 6)
Seminar in Persuasion and Attitude Change	(COMM775; 8)
Intercultural Communication Theory	(COMM683; 9)
Seminar in Theory Construction Persuasion	COMM698T; 7) (COMM475; 35-60)
Communication Theory and Process	(COMM402; 60)
Seminar: Humor, Cognition, and Interaction	(COMM498C; 32)
Theories of Group Discussion	(COMM420; 25)
Research Methods in Communication	(COMM400; 120)
Small Group Discussion	(COMM220; 25)
Humor, Cognition, and Communication	(HONR148B; 16)
Independent study, thesis supervision, dissertation supervision, internship	(COMM; 5)

Michigan State University

- Seminar in Interpersonal Communication
Strategies and Styles
- Communication Research Design
(three-course graduate methods sequence)
- Methods of Inquiry
- Interpersonal Communication
- Interaction Processes
- Seminar in Social Attitudes
- Seminar in Humor
- Humor and Embarrassment
- Seminar: Special Topics in Data Analysis
- Models of Attitude Change

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University of Notre Dame
Sociology of Poverty
Social Psychology
Social Stratification
Research Methods
Character and Social Structure
Data Analysis

University of Wisconsin-Madison
Methodology
Marriage and the Family

COURSE DEVELOPMENT AND TEACHING RECOGNITION

Responsible for the doctoral sequence in quantitative research methods within the Ph.D. program in Communication. Developed the present COMM702-COMM703 sequence.

Developed the graduate Seminar in Attitude Change and Persuasion and the graduate Seminar in Models of Persuasion.

Selected Distinguished Scholar-Teacher, University of Maryland, 1988-1989. As distinguished scholar-teacher, taught "Humor, cognition, and communication" as Freshman Honors Seminar, Spring, 1989, and Spring, 1992.

Nominated for Distinguished Scholar-Teacher: University of Maryland, 1982; Michigan State University, 1977.

ADVISEES (date of degree)

Ph.D.

X. Zhao	(In progress)
S. Das	(In progress)
S. M. Sipek	(In progress)
D. A. Payne	(In progress)
S. Chai	(2013)
V. Boudewyns	(2013)
I. A. Cionea	(2013)
E. Bessarabova	(2010)
S. Yao	(2009)
Q. Wang	(2006)
S. Chung	(2004)
L. D. Dinauer	(2003)
H. A. Massett	(1999)
M. A. Trasciatti	(1999)

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S. E. McGreevy	(1996)
M.-L. Wang	(1993)
S.-S. Chen	(1993)
S. L. Hammond	(1990)
W. B. Bishop	(1990)
S. W. Maase	(1986)
T. Marron	(1985)
N. J. Stoyanoff	(1981)
J. R. Jara	(1978)

Master's

M.C. Philipp	(2002)
S. Chung	(1998)
N. Stevens	(1995)
P. Sabourin	(1993)
S. E. McGreevy	(1992)
J. L. Monahan	(1988)
D. Sandhaus	(1987)
N. J. Stoyanoff	(1978)
M. Pacanowsky	(1977)
N. E. Edison	(1976)
B. A. Walker	(1975)
R. E. Griffin	(1974)
K. Spenner	(1973)
S. R. Mysliwicz	(1972)

Jennifer Monahan, while an undergraduate advisee of mine, won an undergraduate research apprenticeship to conduct research under my direction. She received a two-year Graduate School Fellowship for graduate work at the University of Maryland. In 1988, she received a fellowship for doctoral study at the University of Wisconsin and the University of Southern California; she chose to attend USC. She is currently a professor at the University of Georgia and was awarded (2007) the University of Georgia Creative Research Medal.

Nicky Stoyanoff's dissertation, which I directed, received the Gerald R. Miller Outstanding Doctoral Dissertation Award from the National [then Speech] Communication Association in 1981.

Laurie Cameron, an undergraduate student, won an undergraduate apprenticeship (at the University of Maryland, 1987-1988) to conduct research under my direction.

Sungeun Chung, my advisee, was awarded the Wayne Thompson Professorship at Western Illinois University for the 2007-2008 academic year. He is currently an associate professor in the Department of Mass Communication and Journalism, Sungkyunkwan University, Republic of Korea.

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Qi Wang, my co-advisee, won the 2007 Outstanding Dissertation Award from the International Association for Conflict Management for a dissertation defended in 2005 or 2006. She is currently on the faculty of the Department of Communication, Villanova University, PA.

ACADEMIC MEMBERSHIPS

American Psychological Association (Life Status member as of January 1, 2012)
International Academy for Intercultural Research
International Association for Conflict Management
International Communication Association
National Communication Association
Sigma Xi, The Scientific Research Society
Society for Personality and Social Psychology

RESEARCH IN PROGRESS

Modeling compliance dynamics in networks; cognition and attitude change; reactance; enculturation of sojourners; the effect of adverbs on persuasion; academic judgment and color of feedback by instructors.

PUBLICATIONS

Book

Woelfel, J. D., & Fink, E. L. (1980). *The measurement of communication processes: Galileo theory and method*. New York, NY: Academic Press. Pp. 180-198 reprinted in D. A. Cai (Ed.). (2010). *Intercultural communication: Vol. 1. Structural and ideational foundations*. Los Angeles, CA: Sage.

Articles and Chapters in Refereed Serial Publications

Fink, E. L., High, A. C., & Smith, R. A. (in press). Compliance dynamics within a friendship network II: Structural positions used to garner social support. *Human Communication Research*.

Chung, S., & Fink, E. L. (2014). Sequential information integration and belief trajectories II: Testing of candidate evaluation trajectories in response to negative incongruent messages. *Communication Research*. Advance online publication. doi:10.1177/0093650214534964

Cionea, I. A., Hample, D., & Fink, E. L. (2013). Dialogue types: A scale development study. In D. Mohammed & M. Lewiński (Eds.), *Virtues of Argumentation. Proceedings of the 10th International Conference of the Ontario Society for the Study of Argumentation (OSSA)*, 1-11. Windsor, ON: OSSA. [CD-ROM]

Bessarabova, E., Fink, E. L., & Turner, M. M. (2013). Reactance, restoration, and cognitive structure:

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- Comparative statics. *Human Communication Research*, 39, 339-364.
doi:org/10.1111/hcre.12007
- Han, B., & Fink, E. L. (2012). How do statistical and narrative evidence affect persuasion?: The role of evidentiary features. *Argumentation and Advocacy*, 49, 39-58.
- Wang, Q., Fink, E. L., & Cai, D. A. (2012). The effect of conflict goals on avoidance strategies: What does not communicating communicate? *Human Communication Research*, 38, 222-252.
doi:10.1111/j.1468-2958.2011.01421.x
- Chung, S., Fink, E. L., Waks, L., Meffert, M. F., & Xie, X. (2012). Sequential information integration and belief trajectories: An experimental study using candidate evaluations. *Communication Monographs*, 79, 160-180. doi:10.1080/03637751.2012. 673001
- Cai, D. A., Fink, E. L., & Xie, X. (2012). "Brother, can you spare some time, or a dime?": Time and money obligations in the U.S. and China. *Journal of Cross-Cultural Psychology*, 43, 592-613. doi:10.1177/0022022111401394
- Smith, R. A., & Fink, E. L. (2010). Compliance dynamics within a simulated friendship network I: The effects of agency, tactic, and node centrality. *Human Communication Research*, 36, 232-260.
doi:10.1111/j.1468-2958.2010.01375.x
- Fink, E. L. (2009). The FAQs on data transformation. *Communication Monographs*, 76, 379-397.
(Invited article.) doi:org/10.1080/03637750903310352
- Chung, S., Fink, E. L., & Kaplowitz, S. A. (2008). The comparative statics and dynamics of beliefs: The effect of message discrepancy and source credibility. *Communication Monographs*, 75, 139-170.
doi:org/10.1080/03637750802082060 Received the Distinguished Article Award for 2009 from the Communication and Social Cognition Division of the National Communication Association, November, 2010.
- Wang, Q., Fink, E. L., & Cai, D. A. (2008). Loneliness, gender, and parasocial interaction: A uses and gratifications approach. *Communication Quarterly*, 56, 87-109.
doi:org/10.1080/01463370701839057
- Chung, S., & Fink, E. L. (2008). The cognitive dynamics of beliefs: The effect of information on message processing. *Human Communication Research*, 34, 477-504. doi:org/10.1111/j.1468-2958.2008.00329.x
- Barnett, G. A., & Fink, E. L. (2008). Impact of the Internet and scholar age distribution on academic citation age. *Journal of the American Society for Information Science and Technology*, 59, 526-534. doi:org/10.1002/asi.20706

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- Dinauer, L. D., & Fink, E. L. (2005). Inter-attitude structure and attitude dynamics: A comparison of the hierarchical and Galileo spatial-linkage models. *Human Communication Research, 31*, 1-32. doi:org/10.1093/hcr/31.1.1
- Fink, E. L., Cai, D. A., Kaplowitz, S. A., Chung, S., Van Dyke, M., & Kim, J.-N. (2003). The semantics of social influence: Threats versus persuasion. *Communication Monographs, 70*, 295-316. doi:org/10.1080/0363775032000179115 Received the Distinguished Article Award from the Communication and Social Cognition Division of the National Communication Association, November, 2005.
- Cai, D. A., & Fink, E. L. (2002). Conflict style differences between individualists and collectivists. *Communication Monographs, 69*, 67-87. doi:org/10.1080/03637750216536 Received the Distinguished Article Award from the Communication and Social Cognition Division of the National Communication Association, November, 2003. Reprinted in D. A. Cai (Ed.). (2010). *Intercultural communication: Vol. 2. Studying intercultural communication* (pp. 223-248). Los Angeles, CA: Sage.
- Fink, E. L. (1996). Dynamic social impact theory and the study of human communication. *Journal of Communication, 46*(4), 4-12. doi:org/10.1111/j.1460-2466.1996.tb01500.x (Editorial introduction.)
- Fink, E. L., & Chen, S.-S. (1995). A Galileo analysis of organizational climate. *Human Communication Research, 21*, 494-521. doi:org/10.1111/j.1468-2958.1995.tb00356.x
- Tennenbaum, A. N., & Fink, E. L. (1994). Temporal regularities in homicide: Cycles, seasons, and autoregression. *Journal of Quantitative Criminology, 10*, 317-342. doi:org/10.1007/BF02221279
- Fink, E. L. (1993). Mathematical models for communication: An introduction. *Journal of Communication, 43*(1), 4-7. (Editorial introduction.) doi:org/10.1111/j.1460-2466.1993.tb01245.x
- Freimuth, V. S., Hammond, S. L., Edgar, T. M., McDonald, D. A., & Fink, E. L. (1992). Factors explaining intent, discussion, and use of condoms in first-time sexual encounters. *Health Education Research: Theory & Practice, 7*, 203-215. doi:org/10.1093/her/7.2.203
- Edgar, T., Freimuth, V. S., Hammond, S. L., McDonald, D. A., & Fink, E. L. (1992). Strategic sexual communication: Condom use resistance and response. *Health Communication, 4*, 83-104. doi:org/10.1207/s15327027hc0402_1
- Barnett, G. A., Chang, H.-J., Fink, E. L., & Richards, W. D. (1991). Seasonality in television viewing: A mathematical model of cultural processes. *Communication Research, 18*, 755-772. doi:org/10.1177/009365091018006003

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- Kaplowitz, S. A., & Fink, E. L. (with Mulcrone, J., Atkin, D., & Dabil, S.). (1991). Disentangling the effects of discrepant and disconfirming information. *Social Psychology Quarterly*, *54*, 191-207. doi:org/10.2307/2786650
- Fink, E. L., Monahan, J. L., & Kaplowitz, S. A. (1989). A spatial model of the mere exposure effect. *Communication Research*, *16*, 746-769. doi:org/10.1177/009365089016006002
- Barnett, G. A., Fink, E. L., & Debus, M. B. (1989). A mathematical model of academic citation age. *Communication Research*, *16*, 510-531. doi:org/10.1177/009365089016004003
- Neuendorf, K. A., Kaplowitz, S. A., Fink, E. L., & Armstrong, G. B. (1987). Assessment of the use of self-referent concepts for the measurement of cognition and affect. In M. McLaughlin (Ed.), *Communication yearbook 10* (pp. 183-199). Beverly Hills, CA: Sage.
- Kaplowitz, S. A., Fink, E. L., Armstrong, G. B., & Bauer, C. L. (1986). Message discrepancy and the persistence of attitude change: Implications of an information integration model. *Journal of Experimental Social Psychology*, *22*, 507-530. doi:org/10.1016/0022-1031(86)90048-X
- Fink, E. L., Robinson, J. P., & Dowden, S. (1985). The structure of music preference and attendance. *Communication Research*, *12*, 301-318. (Invited article.) doi:org/10.1177/009365085012003003
- Maase, S. W., Fink, E. L., & Kaplowitz, S. A. (1984). Incongruity in humor: The cognitive dynamics. In R. N. Bostrom (Ed.), *Communication yearbook 8* (pp. 80-105). Beverly Hills, CA: Sage.
- Levy, M. R., & Fink, E. L. (1984). Home video recorders and the transience of television broadcasts. *Journal of Communication*, *34*(2), 56-71. doi:org/10.1111/j.1460-2466.1984.tb02159.x (Reprinted in *Mass communication review yearbook*, 1985; see below.)
- Bauer, C. L., & Fink, E. L. (1983). Fitting equations with power transformations: Examining variables with error. In R. N. Bostrom (Ed.), *Communication yearbook 7* (pp. 146-198). Beverly Hills, CA: Sage.
- Fink, E. L., Kaplowitz, S. A., & Bauer, C. L. (1983). Positional discrepancy, psychological discrepancy, and attitude change: Experimental tests of some mathematical models. *Communication Monographs*, *50*, 413-430. doi:org/10.1080/03637758309390178
- Kaplowitz, S. A., Fink, E. L., D'Alessio, D., & Armstrong, G. B. (1983). Anonymity, strength of attitude, and the influence of public opinion polls. *Human Communication Research*, *10*, 5-25. doi:org/10.1111/j.1468-2958.1983.tb00002.x
- Kaplowitz, S. A., Fink, E. L., & Bauer, C. L. (1983). A dynamic model of the effect of discrepant information on unidimensional attitude change. *Behavioral Science*, *28*, 233-250. doi:org/10.1002/bs.3830280306

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- Kaplowitz, S. A., & Fink, E. L. (1982). Attitude change and attitudinal trajectories: A dynamic multidimensional theory. In M. Burgoon (Ed.), *Communication yearbook 6* (pp. 364-394). Beverly Hills, CA: Sage.
- Hocking, J. E., Walker, B. A., & Fink, E. L. (1982). Physical attractiveness and judgments of morality following an "immoral" act. *Psychological Reports, 51*, 111-116.
doi:org/10.2466/pr0.1982.51.1.111
- Fink, E. L., & Mabee, T. I. (1978). Linear equations and nonlinear estimation: A lesson from a nonrecursive example. *Sociological Methods and Research, 7*, 107-120.
doi:org/10.1177/004912417800700105 (See "Erratum" in *Sociological Methods and Research, 1979, 7*, 368, for a typographical correction.)
- Fink, E. L., & Walker, B.A. (1977). Humorous responses to embarrassment. *Psychological Reports, 40*, 475-485. doi:org/10.2466/pr0.1977.40.2.475
- Fink, E. L., & Noell, J. J. (1975). Interpersonal communication following the Wallace shooting. *Human Communication Research, 1*, 158-167. doi:org/10.1111/j.1468-2958.1975.tb00263.x
- Fink, E. L., Rey, L. D., Johnson, K. W., Spenner, K. I., Morton, D. R., & Flores, E. T. (1975). The effects of family occupational type, sex, and appeal style on helping behavior. *Journal of Experimental Social Psychology, 11*, 43-52. doi:org/10.1111/j.1468-2958.1975.tb00263.x
- Chapters and Entries in Books*
- Fink, E. L., & Cai, D. A. (with Wang, Q.). (2013). Quantitative methods for conflict communication research. In J. Oetzel & S. Ting-Toomey (Eds.), *The SAGE handbook of conflict communication: Integrating theory, research, and practice* (2nd ed., pp. 41-66). Thousand Oaks, CA: Sage.
- Fink, E. L., & Cai, D. A. (2013). Discrepancy models of belief change. In J. P. Dillard & L. Chen (Eds.), *The SAGE handbook of persuasion: Developments in theory and practice* (2nd ed., pp. 84-103). Los Angeles, CA: Sage.
- Cai, D. A., & Fink, E. L. (2011). Intercultural networks. In G. A. Barnett (Ed.), *Encyclopedia of social networks* (Vol. 1, pp. 419-421). Los Angeles, CA: Sage.
- Cai, D. A., & Fink, E. L. (2009). Communicate successfully by seeking balance. In E. A. Locke (Ed.), *Handbook of principles of organizational behavior: Indispensable knowledge for evidence-based management* (2nd ed., pp. 425-444). Chichester, West Sussex, UK: John Wiley.
- Fink, E. L., Cai, D. A., & Wang, Q. (2006). Quantitative methods for conflict communication research, with special reference to culture. In J. G. Oetzel & S. Ting-Toomey (Eds.), *The SAGE handbook of conflict communication: Integrating theory, research, and practice* (pp. 33-64). Thousand Oaks, CA: Sage. Pp. 33-38 & 50-56 reprinted in D. A. Cai (Ed.). (2010). *Intercultural communication: Vol. 2. Studying intercultural communication*. Los Angeles, CA: Sage.

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- Cai, D. A., & Fink, E. L. (2002). Persuasion. In W. A. Donohue & L. L. Massi (Eds.), *Communicating and connecting: The functions of human communication* (2nd ed., pp. 167-183). Dubuque, IA: Kendall/Hunt Publishing Company. (This chapter is a revised version of Cai & Fink, 1996, below.)
- Fink, E. L., Kaplowitz, S. A., & Hubbard, S. M. (2002). Oscillation in beliefs and decisions. In J. P. Dillard & M. Pfau (Eds.), *The persuasion handbook: Developments in theory and practice* (pp. 17-37). Thousand Oaks CA: Sage.
- Haller, A. O., Fink, E. L., & Janusik, L. (2000). Social psychology of status allocation. In E.F. Borgatta & R.J.V. Montgomery (Eds.), *Encyclopedia of sociology* (2nd ed., Vol. 4, pp. 2780-2789). New York, NY: Macmillan Reference USA.
- Kaplowitz, S. A., Fink, E. L., & Lin, Y.-L. (1998). Speaking loudly and carrying a big stick: The effect of power tactics and structural power on perceptions of the power user. In P.C. Washburn (Ed.), *Research in political sociology* (Vol. 8, pp. 103-119). Greenwich, CT: JAI Press.
- Fink, E. L., & Kaplowitz, S. A. (1997). Oscilação em crenças e redes cognitivas. In M. Rector & E. Neiva (Eds.), *Comunicação na era pós-moderna* (pp. 265-290). Petrópolis, Brasil: Vozes.
- (1998). Chapter reprinted in the second edition of this book; other publication information identical.
- Kaplowitz, S. A., & Fink, E. L. (1997). Message discrepancy and persuasion. In G. A. Barnett & F. J. Boster (Eds.), *Progress in communication sciences* (Vol. 13, pp. 75-106). Greenwich, CT: Ablex.
- Kaplowitz, S. A., & Fink, E. L. (1996). Cybernetics of attitudes and decisions. In J. H. Watt & C. A. VanLear (Eds.), *Dynamic patterns in communication processes* (pp. 277-300). Thousand Oaks, CA: Sage.
- Cai, D. A., & Fink, E. L. (1996). Social influence. In W. A. Donohue & D. A. Cai (Eds.), *Communicating and connecting: The functions of human communication* (pp. 231-246). Orlando, FL: Harcourt Brace.
- Fink, E. L., & Kaplowitz, S. A. (1993). Oscillation in beliefs and cognitive networks. In W. D. Richards Jr. & G. A. Barnett (Eds.), *Progress in communication sciences* (Vol. 12, pp. 247-272). Norwood, NJ: Ablex.
- Kaplowitz, S. A., & Fink, E. L. (1992). Dynamics of attitude change. In R. L. Levine & H. E. Fitzgerald (Eds.), *Analysis of dynamic psychological systems: Vol. 2. Methods and applications* (pp. 341-369). New York, NY: Plenum.

CURRICULUM VITAE

EDWARD L. FINK

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- Kaplowitz, S. A., & Fink, E. L. (1988). A spatial-linkage model of cognitive dynamics. In G. A. Barnett & J. Woelfel (Eds.), *Readings in the Galileo system: Theory, methods and applications* (pp. 117-146). Dubuque, IA: Kendall-Hunt.
- Woelfel, J., Holmes, R., Cody, M., & Fink, E. L. (1988). A multidimensional scaling based procedure for designing persuasive messages and measuring their effects. In G. A. Barnett & J. Woelfel (Eds.), *Readings in the Galileo system: Theory, methods and applications* (pp. 235-241). Dubuque, IA: Kendall-Hunt.
- Fink, E. L. (1987). Communication effects and the two cultures of communication research (a section introduction). In M. Gurevitch & M. R. Levy (Eds.), *Mass communication review yearbook* (Vol. 6, pp. 401-404). Beverly Hills, CA: Sage.
- Robinson, J. P., & Fink, E. L. (1986). Beyond mass culture and class culture: Subcultural differences in the structure of music preferences. In S. Ball-Rokeach & M. Cantor (Eds.), *Media, audience, and social structure* (pp. 226-239). Beverly Hills, CA: Sage.
- Fink, E. L., (1985). Mass communication and the individual (a section introduction). In M. Gurevitch & M. R. Levy (Eds.), *Mass communication review yearbook* (Vol. 5, pp. 371-374). Beverly Hills, CA: Sage.
- Fink, E. L., & Monge, P. R. (1985). An exploration of confirmatory factor analysis. In B. Dervin & M. Voight (Eds.), *Progress in communication sciences* (Vol. 6, pp. 167-197). Norwood, NJ: Ablex.
- Levy, M. R., & Fink, E. L. (1985). Home video recorders and the transience of television broadcasts. In M. Gurevitch & M. R. Levy (Eds.), *Mass communication review yearbook* (Vol. 5, pp. 569-584). Beverly Hills, CA: Sage. (This is a reprint of the 1984 article that appeared in the *Journal of Communication*; see above.)
- Fink, E. L. (1980). Unobserved variables within structural equation models. In P. R. Monge & J. N. Cappella (Eds.), *Multivariate techniques in human communication research* (pp. 111-141). New York, NY: Academic Press.
- Fink, E. L., & Huber, K. (1977). Self-awareness and definitional processes within dyadic interaction: Simulation of a dynamic system. In X. J. R. Avula (Ed.), *Proceedings of the first international conference on mathematical modeling* (Vol. 5, pp. 2617-2626). Rolla, MO: University of Missouri-Rolla. This paper was presented at the Conference in August, 1977.

Book Review

- Fink, E. L. (1976). [Review of the book *Advances in experimental social psychology* (Vol. 7), edited by L. Berkowitz]. *Contemporary Sociology*, 5, 196-197. doi:org/10.2307/2062988

Reports, Monographs, and Other Works

CURRICULUM VITAE

EDWARD L. FINK

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- Fink, E. L., Poole, M. S., & Chai, S. (2011, May). Analysis of the NRC report on Ph.D. program quality. *Spectra*, 47(2), 16-19.
- Fink, E. L. (2007, October 26). Will anyone stop torture and abuse? [Letter to the editor]. *The Washington Post*, p. A20.
- Simmons, K. W., Stein, C. A., Nehls-Frumkin, M., & Fink, E. L. (1979). *Attitudes toward health care*. Final report for a research project sponsored by Health Central Inc., from grants from the Kaiser Foundation and the Health Action League, Lansing, Michigan.
- Woelfel, J., Barnett, G. A., Serota, K. B., Holmes, R., Cody, M. J., Saltiel, J., Fink, E. L., Marlier, J., & Gillham, J. R. (1977). *Galileo IV -- a program for metric multidimensional scaling*. Honolulu, HI: The East-West Communications Institute.
- Fink, E. L. (1975). An empirical analysis of vicarious embarrassment: A study of social interaction and emotion. Doctoral dissertation, University of Wisconsin-Madison. *Dissertation Abstracts International*, 36, 3138A-3139A. (University Microfilms No. 75-18,168).
- Fink, E. L. (1969). *The reliability of forms for assessing significant other influence: The Wisconsin significant other battery and expectation elicitors*. Unpublished master's thesis, University of Wisconsin-Madison.
- Haller, A. O., Woelfel, J. (with Fink, E. L.). (1968). *The Wisconsin significant other battery*. U.S. Office of Education Report No. 5-1170 (Grant No. OEG-3-051170-1992). This also appears as Haller, A.O., Woelfel, J., & Fink, E. L. (1969). *The Wisconsin significant other battery*. Arlington Heights, VA: Educational Resources Information Center Document Center.

PAPERS AND PRESENTATIONS

INVITED PAPERS AND PRESENTATIONS

- Fink, E. L. (2014, November). *Gaining compliance: Social cognitive dynamics when trying to influence others*. Panel chair at the annual meeting of the National Communication Association, Chicago, IL.
- Fink, E. L. (2014, November). Paper to be presented on the panel "The errors of our past, paths to the future: Significant issues in communication research statistics and design," at the annual meeting of the National Communication Association, Chicago, IL.
- Fink, E. L. (2013, November). *Cognition and social influence: Experimental and meta-analytic data*. Respondent at the annual meeting of the National Communication Association, Washington, DC.
- Fink, E. L. (2012, November). *Scholars' office hours*. Participant at the annual meeting of the National Communication Association, Orlando, FL.

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- Fink, E. L. (2012, May). *Looking through the crystal ball: The future of communication research*. Respondent at an extended session streamed live at the annual meeting of the International Communication Association, Phoenix, AZ.
- Fink, E. L. (2011, November). *Insights into inoculation and reactance*. Respondent at the annual meeting of the National Communication Association, New Orleans, LA.
- Fink, E. L. (2011, October). *Discrepancy models of belief change*. Presentation at the Department of Communication, University of Delaware, Newark.
- Fink, E. L. (2010, November). *Top papers in communication and social cognition*. Respondent at the annual meeting of the National Communication Association, San Francisco, CA.
- Fink, E. L. (2010, November). *Doctoral chairs meeting: The National Research Council's study of academic fields*. Panel participant at the annual meeting of the National Communication Association, San Francisco, CA.
- Fink, E. L. (2009, November). *Doctoral chairs breakfast: The National Research Council's study of academic fields*. Panel participant at the annual meeting of the National Communication Association, Chicago, IL.
- Fink, E. L. (2008, November). *Doctoral chairs breakfast: The National Research Council's study of academic fields*. Panel participant at the annual meeting of the National Communication Association, San Diego, CA.
- Fink, E. L. (2008, November). *A funny thing happened on the way to the conference: A seminar on humor and communication*. Panel participant at the annual meeting of the National Communication Association, San Diego, CA.
- Fink, E. L. (2008, May). *Colleagues remember Michael Gurevitch*. Chair and speaker at the annual meeting of the International Communication Association, Montréal, Québec.
- Fink, E. L. (2008, May). *The NRC study: Gaining insights on doctoral education in the field*. Panel participant at the annual meeting of the International Communication Association, Montréal, Québec.
- Fink, E. L. (2008, April). *Remembering Dr. Michael Gurevitch*. Speaker at the West Chapel, University of Maryland, College Park.
- Kaplowitz, S. A., Fink, E. L., & McCright, A. (2008, April). *Persuading people to take climate change more seriously*. Presented at a conference on Climate Change in the Great Lakes Region, East Lansing, MI.
- A version of Chung, S., Fink, E. L., & Kaplowitz, S. A. (2008), The comparative statics and dynamics of beliefs: The effect of message discrepancy and source credibility, *Communication Monographs*,

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75,139-170, was presented at the following universities: the University of Oklahoma (February, 2008), the State University of New York at Buffalo (March, 2008), Michigan State University (March, 2008), Purdue University (April, 2008), University of Southern California (April, 2008), University of California, Santa Barbara (April, 2008), and University of Arizona (April, 2008).

Fink, E. L. (2008, March). *Why is it funny? Models of (especially Jewish) humor*. Presentation as Wayne N. Thompson Guest Lecturer, Western Illinois University, Macomb.

A version of Cai, D. A., Fink, E. L., & Xie, X. (2007, November), *Obligations and costs in direct and indirect relationships: A cross-cultural analysis*, presented at the annual meeting of the National Communication Association, Chicago, IL, was presented at Cornell University (February, 2008).

Fink, E. L. (2005, November). *Top four papers in communication and social cognition*. Respondent at the annual meeting of the National Communication Association, Boston, MA.

Fink, E. L. (2004, November). *Persuasive messages: Thought and knowledge structures*. Respondent at the annual meeting of the National Communication Association, Chicago, IL.

Fink, E. L. (2004, May). *The role of communication departments and programs in the National Research Council Survey*. Presented as part of a panel sponsored by the Council of Communication Associations at the annual meeting of the International Communication Association, New Orleans, LA.

Fink, E. L. (2004, May). Contributor to B. Dervin & M. Song (Eds.), *Communication as a field—historical origins, diversity as strength/weakness, orientation toward research in the public interest: 54 ruminations from field grandparents, parents, and a few feisty grandchildren*. Background paper for the "Strength of our methodological divides: Five navigators, their struggles and successes" plenary and post-plenary dialogue. Presented at the International Communication Association annual meeting, New Orleans, LA. Available at <http://communication.sbs.ohio-state.edu/sense-making/art/artabsdervinson04ica.html>

Fink, E. L. (2003, November). *Doctoral chairs breakfast: The National Research Council's upcoming study of academic fields*. Panel presentation at annual meeting of the National Communication Association, Miami Beach, FL.

Fink, E. L. (2002, July). *Arousal, affect and persuasion*. Panel chair and respondent at the annual meeting of the International Communication Association, Seoul, Republic of Korea.

Fink, E. L. (2001, May). *Serious studies of humor: Multi-methodological and Multi-theoretical investigations of humor*. Panel chair at the annual meeting of the International Communication Association, Washington, DC.

Fink, E. L. (1999, June). *The state of the art in research and theory on persuasion and attitude change*. Paper presented at the annual meeting of the Public Relations Society of America Educators

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- Academy International, Interdisciplinary Public Relations Research Conference, College Park, MD.
- Fink, E. L. (1997, May). *Attitude oscillation and message discrepancy*. Paper presented at the annual meeting of the International Communication Association, Montréal, Québec.
- Fink, E. L. (1996, November). *The ecology of talk: How we spend our communicating time*. Panel organizer, panel chair and respondent at the Speech Communication Association convention, San Diego, CA.
- Fink, E. L. (1996, November). *Generalizing about messages: A panel discussion in honor of Sally Jackson and Scott Jacobs (The 1995 Woolbert Award Recipients)*. Panel organizer and panel chair at the Speech Communication convention, San Diego, CA.
- Fink, E. L. (1996, May). *Persuasion and the elaboration likelihood model*. Respondent at the International Communication Association annual conference, Chicago, IL.
- Fink, E. L. (1996, April). *Oscillation in belief*. Presentation at the Symposium on Societal Stratification and Social Behavior (a Symposium to honor Archibald O. Haller) at University of Wisconsin, Madison, WI.
- Fink, E. L. (1996, April). *Oscillation in belief*. Invited guest lecturer for the Department of Communication Arts, University of Wisconsin, Madison, WI.
- Fink, E. L. (1995, September). *Oscillation in belief*. Invited guest lecturer for the Department of Communication, Michigan State University, East Lansing, MI.
- Fink, E. L. (1995, April). *Humor: The glue of the workplace*. Keynote address at the conference of the Maryland Information and Referral Providers' Council, College Park, MD.
- Fink, E. L. (1995, April). *Effects research*. Panel discussant at the meeting of the Mid-Atlantic Graduate Communication Conference, College Park, MD.
- Fink, E. L. (1994, July). *Persuasion and social influence*. Panel discussant at the meeting of the International Communication Association, Sydney, Australia.
- Fink, E. L., Kaplowitz, S. A., & Wang, M.-L. (1994, July). *Cybernetics of decision making*. Paper presented at the meeting of the International Communication Association, Sydney, Australia.
- Fink, E. L., & Kaplowitz, S. A. (1994, May). *Attitude change from disconfirming messages*. Paper presented at the Nags Head Conference on Attitudes and Public Opinion, Highland Beach, FL.
- Fink, E. L. (1994, May). *Oscillation of beliefs*. Invited guest lecturer for the Department of Speech Communication, University of Georgia, Athens, GA.

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- Fink, E. L. (1994, April). *Nonlinear dynamics and chaos theory for communication; Discrepancy and disconfirmation in attitude change; Multidimensional scaling and cognitive processes in humor*. Invited guest lecturer for the Departments of Communication, Sociology, and Psychology, Michigan State University, East Lansing, MI.
- Fink, E. L., & Kaplowitz, S. A. (1993, May). *Oscillation in beliefs and attitude change*. Paper presented at the Nags Head Conference on Attitudes and Public Opinion, Highland Beach, FL.
- Fink, E. L. (1993, April). Invited guest lecturer to Department of Speech Communication and Theatre Arts, University of Richmond, Richmond, VA.
- Fink, E. L. (1993, August). Invited guest lecturer at the following universities: World Journalism College (Taiwan); National Chengchi University (Taiwan); Fu-Jen Catholic University (Taiwan); Chinese University of Hong Kong (Hong Kong).
- Fink, E. L. (1992, May). *Balancing one's academic life*. Presentation at a special convention session sponsored by the Task Force Committee on Professional Development—Women, at the International Communication Association annual conference, Miami, FL.
- Fink, E. L. (1992, May). *Analytical methods*. Discussant at the International Communication Association annual conference, Miami, FL.
- Fink, E. L. (1992, April). *A multidimensional scaling model of humor*. Invited speaker during the dedication of the Richard A. Holmes Jr. Memorial Computing Laboratory, at the State University of New York at Buffalo.
- Fink, E. L., & Kaplowitz, S. A. (1990, June). *Some thoughts on cognitive networks*. Presentation as master session leaders for *Recent advances in cognitive networks*, at the International Communication Association annual conference, Dublin, Ireland.
- Fink, E. L. (1990, June). *Debate on the use of cognitive explanations for communication phenomena*. Judge at the International Communication Association annual conference, Dublin, Ireland.
- Fink, E. L. (1990, April). Presider, Session on *Laughter: The best medicine*. Conference on the Medicinal Muses, at the University of Maryland.
- Fink, E. L. (1990, January). *A spatial model of humor and Measurement in the social sciences*. Lectures delivered as Visiting Scholar at Purdue University, West Lafayette, IN.
- Fink, E. L. (1989, November). *Persuading the public—Health & medical information campaigns*. Discussant at the annual conference of the Midwest Association for Public Opinion Research, Chicago, IL.

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- Fink, E. L., & Kaplowitz, S. A. (1989, November). *Some thoughts on cognitive networks*. Paper presented at the Buffalo Symposium on Communication Networks, State University of New York at Buffalo.
- Fink, E. L. (1988, November). *Theoretical issues in communication research*. Discussant at the annual conference of the Midwest Association for Public Opinion Research, Chicago, IL.
- Fink, E. L. (1988, June). *Theoretical pieces: Conceptualizing communication systems*. Respondent at the International Communication Association convention, New Orleans, LA.
- Fink, E. L. (1988, April). *Discrepancy and attitude change, Multidimensional scaling models of attitude change, and Evaluating persuasion effects*. Colloquium presentations, Department of Communication, Michigan State University, East Lansing.
- Fink, E. L. (1988, April). *Thoughts on theory construction: Theories by analogy*. Colloquium presentation, Department of Sociology, Michigan State University, East Lansing.
- Fink, E. L. (1988, March). *Discrepant models of attitude change and Thoughts on theory construction*. Colloquium presentations, Department of Communication Arts, University of Wisconsin--Madison.
- Fink, E. L. (1987, May). *Communication and judgments of competence and deception*. Respondent at the International Communication Association convention, Montréal, Québec.
- Fink, E. L. (1986, May). *Mapping cognitive structures with multidimensional scaling: Methods and applications*. Respondent at the International Communication Association convention, Chicago, IL.
- Fink, E. L. (1985, May). *Special problems in data analysis*. Respondent at the International Communication Association convention, Honolulu, HI.
- Fink, E. L. (1984, October). *Frontiers in social research on the arts*. Chair/Discussant, Conference on Social Theory, Politics, and the Arts, University of Maryland, College Park.
- Fink, E. L. (1984, July). *Multidimensional models of humor: The mental mathematics of wit*. Colloquium presentation, Department of Statistics, University of Tennessee, Knoxville.
- Fink, E. L. (1984, May 31 - June 3). Participant, meetings on Structural Problems in Statistics, State University of New York, Albany.
- Fink, E. L. (1984, May). *Top four papers of the information systems division*. Respondent at the International Communication Association convention, San Francisco, CA.

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- Fink, E. L. (1983, May). *Structural equation modeling in theory building: LISREL, retrospective and prospective*. Panel participant at the International Communication Association convention, Dallas, TX.
- Fink, E. L. (1982, December). *Evaluating interventions: A multidimensional approach*. Colloquium presentation to the Graduate Program of the University of Maryland University College, Adelphi.
- Fink, E. L. (1982, May). *Proposed standards for the measurement of human communication variables*. Panel participant at the International Communication Association convention, Boston, MA.
- Fink, E. L. (1981, May). *Mathematical modeling in communication research: A symposium*. Chair and Discussant at the International Communication Association convention, Minneapolis, MN.
- Fink, E. L. (1980, November). Discussion leader of the mathematical modeling group of the action caucus on theory in Intercultural Communication, at the Speech Communication Association convention, New York, NY.
- Fink, E. L. (1980, May). *Top three papers in information systems*. Discussant at the International Communication Association convention, Acapulco, Guerrero, México.
- Fink, E. L. (1980, May). *Information systems and health communication*. Organizer and Participant, seminars sponsored by the International Communication Association and the Center for the Study of Advanced Methods and Procedures in Education of the Government of Mexico, Mexico City.
- Fink, E. L. (1979, May). *Methodological approaches to the study of process*. Respondent for presentations at the International Communication Association convention, Philadelphia, PA.
- Fink, E. L. (1979, May). *Data transformation in multidimensional scaling*. Presentation at the Workshop on Multidimensional Scaling at the International Communication Association convention, Philadelphia, PA.
- Fink, E. L. (1978, April). *Mathematical models of information processing systems*. Chairperson and discussant for presentations at the International Communication Association convention, Chicago, IL.
- Fink, E. L. (1978, April). *Multidimensional scaling*. Participant in workshop at the International Communication Association convention, Chicago, IL.
- Fink, E. L. (1977, April). Invited participant, panel discussion with Dr. Lionel Tiger concerning his research, North Central College, Naperville, IL.
- Fink, E. L. (1977, April). *Causal models with unobserved variables*. Paper presented at the conference on Multivariate Techniques in Communication Research, sponsored by San Jose State University, the International Communication Association, and the Ames Research Center (National Aeronautics and Space Administration), Asilomar Conference Grounds, CA.

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- Woelfel, J., & Fink, E. L. (1977, January). *Multi-dimensional scaling*. Presentation at the Detroit Chapter of the American Marketing Association, Dearborn, MI.
- Fink, E. L. (1976, April). *The sociology of methodology*. Panel participant at the Southwestern Sociological Association convention, Dallas, TX.
- Fink, E. L. (1976, April). *A critique of six papers on analytical methods*. Paper presented as Discussant at the International Communication Association, Portland, OR.
- Fink, E. L. (1976, March). *Methodology for the experimental study of interaction*. Presentation to the Methodology Training Seminar, Department of Sociology, University of Wisconsin-Madison.
- Fink, E. L. (1975, April). *A critique of four papers on interpersonal communication*. Paper presented as Respondent at the International Communication Association convention, Chicago, IL.
- Fink, E. L. (1975, April). *Methodological innovations in the study of humor and embarrassment*. Presentation at the University of Wisconsin-Madison.
- Fink, E. L. (1974, November). *Embarrassment, humor, and ingratiation as types of interpersonal communication*. Presentation at the colloquium sponsored by the Center for Sociological Research, Department of Sociology, Western Michigan University, Kalamazoo.

REFEREED CONFERENCE PAPERS AND PRESENTATIONS

- Zhao, X., Yang, B., & Fink, E. L. (2014, November). *Big gulp or just a sip? The effects of self-efficacy, goal progress, and gender on multiple goal pursuit*. Paper to be presented at the annual meeting of the National Communication Association, Chicago, IL.
- Smith, R. A., & Fink, E. L. (2014, November). *Compliance dynamics within a friendship network III: Connectivity personality, network preferences, and interaction patterns*. Paper to be presented at the annual meeting of the National Communication Association, Chicago, IL.
- Fink, E. L., High, A. C., & Smith, R. A. (2014, November). *Compliance dynamics within a friendship network II: Structural positions used to garner social support*. Paper to be presented at the annual meeting of the National Communication Association, Chicago, IL.
- Cai, D. A., Fink, E. L., & Cao, W. (2014, July). *Fist fights in the kitchen, harmony in the hall: The meaning of harmony and conflict across cultures*. Paper presented at the annual conference of the International Association for Conflict Management, Leiden, the Netherlands.
- Chai, S., Fink, E. L., & Cai, D. A. (2013, November). *Power tactics in negotiation: A test and application of power distance reduction theory*. Paper presented at the annual meeting of the National

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Communication Association, Washington, DC. (The Top Paper of the Peace and Conflict Communication Division.)

Richards, A. S., & Fink, E. L. (2013, November). *What does red communicate to students? The effect of instructor feedback color on the perception and evaluation of academic performance*. Paper presented at the annual meeting of the National Communication Association, Washington, DC.

Cao, W., Cai, D. A., & Fink, E. L. (2013, June). *Culture and intercultural experience as predictors of decision-making styles*. Paper presented at the annual meeting of the International Communication Association, London, UK.

Zhu, L., Liu, M., & Fink, E. L. (2013, June). *A longitudinal study of person-culture fit: Galileo mental models and intercultural adaptation processes*. Poster presented at the annual meeting of the International Communication Association, London, UK.

Bessarabova, E., Fink, E. L., & Turner, M. M. (2013, June). *A multidimensional analysis of reactance, restoration, and cognitive structures*. Paper presented at the annual meeting of the International Communication Association, London, UK.

Cionea, I. A., Hample, D. J., & Fink, E. L. (2013, May). *Dialogue types: A scale development study*. Paper presented at the biennial conference of the Ontario Society for the Study of Argumentation, Windsor, ON.

Cai, D. A., Fink, E. L., Das, S., & Waks, L. (2012, November). *Cognitive and cultural effects on decision making: Propositions regarding Chinese and Americans*. Paper presented at the annual conference of the National Communication Association, Orlando, FL.

Wang, Q., Cai, D. A., Fink, E. L., Wang, W., & Ni, L. (2011, November). *Moderating effects of culture on the relationships between interpersonal goals and conflict avoidance strategies: A U.S.-China comparison*. Paper presented at the annual conference of the National Communication Association, New Orleans, LA. (A Top Four Paper of the Association for Chinese Communication Studies.)

Chung, S., McLaughlin, M. B., Wentzel, A. S., & Fink, E. L. (2011, November). *Effects of evidence quality, source expertise, and personal involvement on attitude change: A conceptual replication of Petty, Cacioppo, and Goldman (1981)*. Paper presented at the annual conference of the National Communication Association, New Orleans, LA.

Xie, X., Cai, D. A., & Fink, E. L. (2010, November). *Do we really know who we are when fighting? The effect of roles, goals, and emotion on responses to conflict*. Paper presented at the annual conference of the National Communication Association, San Francisco, CA.

Chung, S., Waks, L., Fink, E. L., Meffert, M., & Xie, X. (2010, November). *The evolution of candidate evaluation via information integration: Trajectories resulting from multiple messages*. Paper presented at the annual conference of the National Communication Association, San Francisco,

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CA.

Yao, S., Fink, E. L., & Cai, D. A. (2010, June). *Accounting for conflict behaviors: An attributional approach*. Paper presented at the annual meeting of the International Association for Conflict Management, Boston, MA.

Fink, E. L., & Smith, R. A. (2009, November). *Social influence, social networks, and convergence and divergence processes*. Paper presented at the annual conference of the National Communication Association, Chicago, IL.

Smith, R. A., High, A. C., & Fink, E. L. (2008, November). *The semantics of social influence, network location, and the perception of power*. Paper presented at the annual conference of the National Communication Association, San Diego, CA.

Smith, R. A., High, A. C., & Fink, E. L. (2008, July). *Showing power: The semantics of social influence, network location, and perceptions of power*. Paper presented at the National Communication Association Summer Conference on Methods and Measures for Communication and Cognition Research, University of Maryland, Adelphi, MD.

Xie, X., Cai, D. A., & Fink, E. L. (2007, November). *The power of roles in constraining behaviors: A model of cultural difference in role enactment and conflict strategies*. Paper presented at the annual conference of the National Communication Association, Chicago, IL.

Cai, D. A., Fink, E. L., & Xie, X. (2007, November). *Obligations and costs in direct and indirect relationships: A cross-cultural analysis*. Paper presented at the annual meeting of the National Communication Association, Chicago, IL.

Bessarabova, E., Turner, M. M., Fink, E. L., & Blustein, N. (2007, November). *"You ain't guiltin' me into nothing": Guilt, adolescents, and reactance*. Paper presented at the annual meeting of the National Communication Association, Chicago, IL.

Wang, Q., Fink, E. L., & Cai, D. A. (2007, November). *Strategic uses of avoidance in interpersonal conflict: A goals approach*. Paper presented at the annual meeting of the National Communication Association, Chicago, IL.

Chung, S., Fink, E. L., & Kaplowitz (2007, November). *The cognitive dynamics of beliefs from discrepant messages*. Paper presented at the annual meeting of the National Communication Association, Chicago, IL. (A Top Four Paper of the Communication and Social Cognition Division.)

Wang, Q., Cai, D. A., & Fink, E. L. (2007, July). *A typology of conflict avoidance*. Paper presented at the annual meeting of the International Association for Conflict Management, Budapest, Hungary.

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- Wang, Q., Fink, E. L., & Cai, D. A. (2007, July). *A typology of interpersonal goals in conflict situations*. Paper presented at the annual meeting of the International Association for Conflict Management, Budapest, Hungary.
- Han, B., & Fink, E. L. (2007, May). *The effect of topic involvement and evidence type and quantity on perceived persuasiveness of positive attitude toward a message*. Paper presented at the annual meeting of the International Communication Association, San Francisco, CA.
- Yao, S., Fink, E. L., & Cai, D. A. (2007, May). *The effect of involvement, behavioral outcome, and relationship on the actor-observer bias*. Paper presented at the annual meeting of the International Communication Association, San Francisco, CA.
- Dinauer, L. D., & Fink, E. L. (2006, November). *Reuniting attitude structure and dynamics in persuasion research via the Galileo spatial-linkage model*. Paper presented at the annual meeting of the National Communication Association, San Antonio, TX.
- Fink, E. L., Cai, D. A., & Bessarabova, E. (2006, November). *The effects of information structure and thinking style on message processing*. Paper presented at the annual meeting of the National Communication Association, San Antonio, TX.
- Chung, S., & Fink, E. L. (2006, June). *Microprocesses of belief change during message receipt and post message-receipt*. Paper presented at the annual meeting of the International Communication Association, Dresden, Germany.
- Yao, S., & Fink, E. (2006, June). *The effect of state and trait individualism-collectivism on attitude change: A functional approach*. Paper presented at the annual meeting of the International Communication Association, Dresden, Germany.
- Wang, Q., Cai, D. A., & Fink, E. L. (2006, June). *A typology of conflict avoidance*. Paper presented at the annual meeting of the International Communication Association, Dresden, Germany. [not presented because of visa problems; presented in 2007, see above]
- Wang, Q., Cai, Fink, E. L., & Cai, D. A. (2006, June). *A typology of interpersonal goals in conflict situations*. Paper presented at the annual meeting of the International Communication Association, Dresden, Germany. [not presented because of visa problems; presented in 2007, above]
- Cai, D. A., Fink, E. L., & Xie, X. (2005, November). *Anger, conflict, and communication*. Paper presented at the annual meeting of the National Communication Association, Boston, MA.
- Cai, D. A., Fink, E. L., Wang, Q., & Payne, D. A. (2004, November). *The malleability of decision-making styles across cultures*. Paper presented at the annual meeting of the National Communication Association, Chicago, IL.

CURRICULUM VITAE

EDWARD L. FINK

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- Chung, S., & Fink, E. L. (2004, May). *The cognitive dynamics of beliefs: The effect of message discrepancy and source credibility*. Paper presented at the annual meeting of the International Communication Association, New Orleans, LA.
- Dinauer, L. D., & Fink, E. L. (2003, November). *What shopping means to women versus men: Implications for debt counseling programs*. Paper presented at the annual meeting of the National Communication Association, Miami, FL.
- Fink, E. L., Cai, D. A., Kaplowitz, S. A., Chung, S., Van Dyke, M., & Kim, J.-N. (2003, November). *The semantics of social influence I: Threats versus persuasion*. Paper presented at the annual meeting of the National Communication Association, Miami, FL.
- Dinauer, L. D., & Fink, E. L. (2003, May). *The effects of concept structure on attitude and belief change: A spatial-linkage versus a hierarchical model*. Paper presented at the annual meeting of the International Communication Association, San Diego, CA. (A Top Four Paper of the Information Systems Division.)
- Philipp, M. C., Cai, D. A., & Fink, E. L. (2001, May). *A cognitive model of humor effects in dyadic bargaining interactions*. Paper presented at the annual meeting of the International Communication Association, Washington, DC.
- Cai, D. A., & Fink, E. L. (2000, June). *Conflict styles and culture: A reconsideration of avoidance in the dual concern model*. Paper presented at the annual meeting of the International Association of Conflict Management, St. Louis, MO.
- Massett, H. A., Prue, C., Fink, E. L., & Freimuth, V. S. (1997, May). *Testing the theory of planned behavior: Does it really predict condom use?* Paper presented at the annual meeting of the International Communication Association, Montréal, Québec.
- Kaplowitz, S. A., Fink, E. L., & Lin, Y. (1995, August). *Speaking loudly and carrying a big stick: The effect of power tactics and structural power on perception of the power user*. Paper presented at the annual meeting of the American Sociological Association, Washington, DC.
- Fink, E. L., Kaplowitz, S. A., & Wang, M.-L. (1994, August). *The cognitive effects of stereotype modification*. Paper presented at the annual meeting of the Association for Education in Journalism and Mass Communication, Atlanta, GA.
- Fink, E. L., Kaplowitz, S. A., & McGreevy, S. E. (1993, May). *Discounting the discounting principle: The effects of discrepancy and valence of disconfirmation on attitude change*. Paper presented at the annual meeting of the International Communication Association, Washington, DC.
- Fink, E. L., & Chen, S.-S. (1993, May). *A Galileo analysis of organizational climate*. Paper presented at the annual meeting of the International Communication Association, Washington, DC. (A Top Three Paper of the Organizational Communication Division.)

CURRICULUM VITAE

EDWARD L. FINK

28

- Freimuth, V. S., Hammond, S. L., Edgar, T., McDonald, D., & Fink, E. L. (1991, November). *Factors explaining intent, discussion, and use of condoms in first-time sexual encounters*. Paper presented at the annual meeting of the Speech Communication Association, Chicago, IL. (A Top Three Paper of the Commission on Health Communication.)
- Hammond, S. L., & Fink, E. L. (1991, May). *Situational issue involvement, source credibility, and the elaboration likelihood model: An experimental test using environmental risk messages*. Paper presented at the annual meeting of the International Communication Association, Chicago, IL.
- Edgar, T., Freimuth, V. S., Hammond, S. L., McDonald, D., & Fink, E. L. (1991, May). *Strategic sexual communication: Condom use resistance and response*. Paper presented at the annual meeting of the International Communication Association, Chicago, IL. (A Top Three Paper of the Health Communication Division.)
- Fink, E. L., & Kaplowitz, S. A. (1990, June). *Some thoughts on cognitive networks*. Paper presented at the International Communication Association convention, Dublin, Ireland.
- Kaplowitz, S. A., Fink, E. L., Mulcrone, J., Atkin, D., & Dabil, S. (1989, May). *Integrating discrepant and disconfirming information*. Paper presented at the International Communication Association convention, San Francisco, CA. (A Top Four Paper of the Information Systems Division.)
- Kaplowitz, S. A., & Fink, E. L. (1988, August). *A dynamic, spatial model of cognition and attitude change*. Paper presented at the American Sociological Association convention, Atlanta, GA.
- Fink, E. L., Monahan, J. L., & Kaplowitz, S. A. (1988, May). *Brain asymmetry and the mere exposure effect: The processing of emotion, affect, and cognition*. Paper presented at the International Communication Association convention, New Orleans, LA.
- Barnett, G. A., Fink, E. L., & Chang, H.-J. (1988, May). *The adoption and discontinuance of motion picture attendance and monochromatic television: Further tests of a mathematical model*. Paper presented at the International Communication Association convention, New Orleans, LA.
- Sandhaus, D. S., Fink, E. L., & Kaplowitz, S. A. (1987, May). *Asymmetry in judgments of similarity*. Paper presented at the International Communication Association convention, Montréal, Québec.
- Barnett, G. A., Fink, E. L., & Eckert, M. B. (1986, May). *The diffusion of academic information: A mathematical model of citations in the sciences, social sciences and arts and humanities*. Paper presented at the International Communication Association convention, Chicago, IL.
- Bauer, C. L., & Fink, E. L. (1986, May). *The rate of interactive information diffusion*. Paper presented at the International Communication Association convention, Chicago, IL.
- Fink, E. L., Monahan, J. L., & Kaplowitz, S. A. (1986, May). *Mere exposure and concept trajectory in a multidimensional space*. Paper presented at the International Communication Association convention, Chicago, IL.

CURRICULUM VITAE

EDWARD L. FINK

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- Marron, T., Fink, E. L., & Kaplowitz, S. A. (1984, August). *The geometric model: A tool for resolving ambiguity of meaning*. Paper presented at the American Psychological Association convention, Toronto, Canada.
- Robinson, J. P., & Fink, E. L. (1984, August). *Music preferences and information in the American public*. Paper presented at the American Sociological Association convention, San Antonio, TX.
- Neuendorf, K. A., Kaplowitz, S. A., Fink, E. L., & Armstrong, G. B. (1984, May). *Assessment of the meaning of self-referent concepts in multidimensional scaling*. Paper presented at the International Communication Association convention, San Francisco, CA.
- Levy, M. R., & Fink, E. L. (1983, May). *The transience of mass media messages: A model of video recorder use*. Paper presented at the International Communication Association convention, Dallas, TX.
- Slonim, A. B., Kolasa, K., & Fink, E. L. (1982, July). *Socio-economic and nutrition related predictors of self-reported intake problems*. Paper presented at the Society for Nutrition Education annual meeting, Boston, MA.
- Kaplowitz, S. A., & Fink, E. L. (1982, May). *A dynamic multidimensional theory of attitude change, with particular reference to attitudinal trajectories*. Paper presented at the International Communication Association convention, Boston, MA. (A Top Three Paper of the Information Systems Division.)
- Slonim, A. B., Penner, K. P., & Fink, E. L. (1981, August). *A multidimensional scaling technique for assessing nutrition attitudes*. Presentation at the Society for Nutrition Education annual meeting, San Diego, CA.
- Armstrong, G. B., Bauer, C. L., Fink, E. L., & Kaplowitz, S. A. (1981, May). *The persistence of attitude change induced by varying levels of message discrepancy*. Paper presented at the International Communication Association convention, Minneapolis, MN. (A Top Three Paper of the Information Systems Division.)
- Stoyanoff, N. J., & Fink, E. L. (1981, May). *A metric multidimensional scaling analysis of cognitive structure*. Paper presented at the International Communication Association convention, Minneapolis, MN.
- Penner, K. P., Slonim, A. B., & Fink, E. L. (1981, May). *A metric multidimensional scaling technique for measuring nutrition attitudes*. Paper presented at the International Communication Association convention, Minneapolis, MN.
- Kaplowitz, S. A., Fink, E. L., & Bauer, C. L. (1980, August). *Cognitive dynamics I: The effect of discrepant information on unidimensional attitude change*. Paper presented at the annual meeting of the Society for Mathematical Psychology, Madison, WI.

CURRICULUM VITAE

EDWARD L. FINK

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- Fink, E. L., Kaplowitz, S. A., & Bauer, C. L. (1980, August). *Multiple discrepant messages and attitude change: Experimental tests of some mathematical models*. Paper presented at the American Sociological Association convention, New York, NY.
- Hocking, J. E., Walker, B. A., & Fink, E. L. (1978, April). *The effects of physical attractiveness on the communication of attributional information*. Paper presented at the International Communication Association convention, Chicago, IL.
- Fink, E. L. (1978, April). *Time series analysis and mathematical model building*. A tutorial presented at the International Communication Association convention, Chicago, IL.
- Woelfel, J., Holmes, R., Cody, M., & Fink, E. L. (1977, June). *Message strategies in Riemann space*. Paper presented at the annual meeting of the Psychometric Society and the Society for Mathematical Psychology, Chapel Hill, NC.
- Fink, E. L. (1977, April). *Frontiers in the measurement of cultural processes*. Panel participant at the Southwestern Sociological Association convention, Dallas, TX.
- Edison, N. G., & Fink, E. L. (1976, September). *Objective self-awareness as an interactional process*. Paper presented at the American Psychological Association convention, Washington, DC.
- Walker, B. A., Fink, E. L., & Stein, C. A. (1976, September). *The relationship between embarrassment and laughter: A nonrecursive experimental model*. Paper presented at the American Psychological Association convention, Washington, DC.
- Fink, E. L., Edison, N. G., McPhee, R. D., & Huber, K. C. (1976, August). *A dynamic approach to interactional continuity*. Paper presented at the Society for Mathematical Psychology meeting, New York, NY.
- Fink, E. L., & Edison, N. G. (1976, August). *Definition of the situation as process: A time series analysis*. Paper presented at the Rural Sociological Society meeting, New York, NY.
- Fink, E. L., & Edison, N. G. (1976, April). *Definition of the situation and interactional continuity: An experimental analysis*. Paper presented at the International Communication Association convention, Portland, OR.
- Pacanowsky, M. E., & Fink, E. L. (1976, April). *The effects of perceived potential reward on individuation*. Paper presented at the International Communication Association convention, Portland, OR.
- Woelfel, J., Fink, E. L., Holmes, R., Cody, M., & Taylor, J. (1976, April). *A mathematical procedure for optimizing political campaign strategy*. Paper presented at the International Communication Association convention, Portland, OR.

CURRICULUM VITAE

EDWARD L. FINK

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Fink, E. L., & Walker, B. A. (1975, April). *Relative status, anticipated interaction, and social facilitation as determinants of humorous responses to embarrassment*. Paper presented at the International Communication Association convention, Chicago, IL.

Serota, K. B., Fink, E. L., Noell, J. J., & Woelfel, J. (1975, April). *Communication, ideology, and political behavior: A multidimensional analysis*. Paper presented at the International Communication Association convention, Chicago, IL.

Fink, E. L., & Noell, J. J. (1974, April). *Interpersonal communication following the Wallace shooting*. Paper presented at the International Communication Association convention, New Orleans, LA.

Fink, E. L., Rey, L. D., Johnson, K. W., Spenner, K. I., Morton, D. R., & Flores, E. T. (1974, April). *The effects of family occupational type, sex, and appeal style on helping behavior*. Paper presented at the International Communication Association convention, New Orleans, LA.

BIOGRAPHICAL CITATIONS

Who's Who in America 2010. (64th ed.; pub. 2009). New Providence, NJ: Marquis Who's Who.

Who's Who in American Education 2007-2008. (8th ed.; pub. 2007). New Providence, NJ: Marquis Who's Who.

Who's Who in American Education 2004-2005. (6th ed.; pub. 2003). New Providence, NJ: Marquis Who's Who.

Who's Who in American Education 1992-1993. (3rd ed.; pub. 1991). New Providence, NJ: Marquis Who's Who.

Who's Who in Science and Engineering 2000-2001. (5th ed.; pub. 1999). New Providence, NJ: Marquis Who's Who.

Who's Who in the East 1999-2000. (27th ed.; pub. 1998). New Providence, NJ: Marquis Who's Who.

Who's Who in the East 1991-1992. (23rd ed.; pub. 1990). Wilmette, IL: Marquis Who's Who.

Who's Who in the World 2000. (17th ed.; pub. 1999). New Providence, NJ: Marquis Who's Who.

Directory of American Scholars (9th ed.; 1999; 10th ed., 2002). Detroit, MI: Gale Group.

American Men and Women of Science, Social and Behavioral Sciences (Vol. 13, 1978). New York, NY: R.R. Bowker Company, edited by Jaques Cattell Press.

SERVICE

GENERAL PROFESSIONAL

CURRICULUM VITAE

EDWARD L. FINK

32

Wandering Scholar in the Scholar to Scholar Program at the annual meeting of the National Communication Association, Chicago, IL, November, 2009.

Member, Doctoral Education Committee, National Communication Association, 2009-2011; chair, 2011.

Member, Planning Committee, National Communication Association Summer Conference on Methods and Measures for Communication and Cognition Research, College Park, MD, 2007-2008.

Grant Evaluator, Social Sciences and Humanities Research Council of Canada, 2006.

Reviewer, submissions for presentation at the Communication and Social Cognition Division of the National Communication Association, 2004, 2005, 2006.

Member, Council of Communication Associations Task Force on the National Research Council Survey of Doctoral Programs, 2003-2011.

President, Sigma Xi, The Scientific Research Society, University of Maryland Chapter, 1999-2001.

Vice President, Sigma Xi, The Scientific Research Society, University of Maryland Chapter, 1998-1999.

Member, Research Board, National [then Speech] Communication Association, 1995-1998.

Department Reviewer:

Florida State University, Department of Communication, 2009.
Cleveland State University, Department of Communication, 1990.

Faculty Reviewer (Department of Communication unless otherwise stated):

University of California, Davis, 2014.
University of California, Santa Barbara, 2013.
Ithaca College, 2013.
Cornell University, 2013.
Cornell University, 2012.
University of Connecticut, 2012.
State University of New York at Buffalo, 2012.
Ohio State University, 2012.
University of Massachusetts, Lowell (Undergraduate Education), 2012.
University of California, Davis, 2011.
State University of New York at Buffalo, 2009.

CURRICULUM VITAE

EDWARD L. FINK

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Emerson College, 2008.
University of Oklahoma, 2007.
Rutgers University, 2007.
Ohio State University, 2006.
University of Delaware, 2005.
University of California, Santa Barbara, 2004.
Ben-Gurion University of the Negev, 2004.
State University of New York at Buffalo, 1995, 2004.
Hebrew University of Jerusalem, 1998, 2004.
University of Southern California, 1996.
University of Oklahoma, 1996.
University of Wisconsin—Madison, 1991, 1992.
University of Connecticut, 1991, 1994.
State University of New York at Albany, 1990.
Emerson College, 1990.
University of Wisconsin—Madison, Department of Sociology, 1989.
University of Wisconsin—Madison, 1988.
Johns Hopkins University, School of Hygiene and Public Health, 1988.
University of Alaska-Fairbanks, College of Liberal Arts, 1985.
Montana State University, Department of Sociology, 1984.
Northeastern University, 1981.
Simon Fraser University, 1977.

Member, Program Committee for the International Congress on Applied Systems Research and Cybernetics, December 12-15, 1980, Acapulco, México.

Secretary-Treasurer, Michigan State University Faculty Associates, 1979-1980.

PAID CONSULTANCIES

Consultant, Porter Novelli, Inc. (Washington, DC), 2003, 2004.

Consultant, Levin & Gann, P.A. (Towson, MD), 1997, 1990.

Consultant, Terra Research and Computing (Troy, NY), 1993.

Consultant, Opinion Dynamics, Inc. (Vienna, VA), 1987-1988.

Consultant, Group 243 Incorporated (Ann Arbor, MI), 1987.

Member, Advisory Committee for the National Endowment for the Arts Survey on Public Participation in the Arts, June, 1986.

Consultant, Anarem Systems Research Corporation, for a project funded by the U.S. Department of Agriculture, 1981-1982.

CURRICULUM VITAE

EDWARD L. FINK

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Member, Board of Directors, Galileo Opinion Dynamics International, a Lansing (MI)-based communication consulting firm, 1977-1979.

Consultant, Career Choice Theories Project of the Center for Vocational Education, Ohio State University, 1977-1978.

Consultant, Coordinación General del Sistema Nacional de Evaluación (Unidad de Análisis de Contenido), Government of Mexico, 1978.

Vice-President, and Member of Board of Directors, Communication Research Services, Inc., 1976-1977.

Consultant to Network for Innovative Schools, a non-profit educational service corporation, Merrimac, MA 1976.

Staff member, Agency for International Development Communication Seminars, Battle Creek, MI, 1974.

SERVICE TO THE INTERNATIONAL COMMUNICATION ASSOCIATION (other than editorial)

Chair, Ad Hoc Committee on Award Policies, Information Systems Division, 2012-2013.

Chair, B. Aubrey Fisher Mentorship Award Committee, 2005-2006; member, 2006-2007.

Member, Special Task Force on ICA Headquarters, 1996.

Member, Nominating Committee, 1995-1996.

Member, Ad Hoc Committee on Convention Programming Review Policies, Health Communication Division, 1995.

Judge, Information Systems Division, "New Research in Information Systems," at the meeting of the International Communication Association, Albuquerque, NM, May, 1995.

Member, ICA Membership Committee, 1989-1992.

Coordinator for Professional Workshops for the 1989 Convention.

Member-at-large, Board of Directors, 1988-1991; ex officio member, ICA Mentorship Award Committee. (Committee Chair, 1991.)

Member, ICA Committee on Structure, 1985-1987.

Member, ICA Finance Committee, 1984-1987.

CURRICULUM VITAE

EDWARD L. FINK

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Chair, Nominating Committee, Information Systems Division, 1984.

Theme Program Liaison for the ICA 1985 convention, Honolulu.

ICA Vice President and Chairperson, Information Systems Division, 1981-1983.

Vice-Chairperson, ICA Information Systems Division, 1979-1981.

Evaluator for papers submitted to ICA's Information Systems Division for the 1979 Convention, Philadelphia.

EDITORIAL SERVICE

Referee, *Health Communication*, 2013.

Referee, *Simulation and Gaming*, 2013.

Referee, *International Journal of Communication*, 2012, 2013.

Referee, *Western Journal of Communication*, 2011; Editorial Board, 2012.

Referee, *Journal of Social and Personal Relationships*, 2010, 2011, 2012, 2013.

Consulting Editor, *Communication yearbook 8*, 1984; referee, *Communication yearbook 17*, 1992. Member, Editorial Board, *Communication yearbook volumes 34, 35, & 36*; 2010-2012; 37, 2013.

Member, Editorial Board, *Journal of Communication Studies*, 2007-.

Member, Scientific Review Board, *Population Review*, 2007-.

Reviewer, *Journal of Public Relations Research*, 2007.

Member, Editorial Advisory Board, *Communication Methods and Measures*, 2006-2010.

Member, Editorial Board, *Human Communication Research*, 1986-1989; 2000-2006, 2010-.
Editor, *Human Communication Research*, 1998-2000 (Vols. 25-26). Referee 1974-1976, 1994, 2007, 2009.

Member, Editorial Board, *Journal of Communication*, 1997, 2006-; referee, 1991, 2004, 2005.
Associate Editor, *Journal of Communication*, 1992-1996. Symposium Editor, Symposium on Mathematical Models and Communication Policy, *Journal of Communication*, 43 (1, Winter, 1993). Symposium Co-editor, Symposium on Dynamic Social Impact Theory, *Journal of Communication*, 46 (4, Autumn, 1996).

CURRICULUM VITAE

EDWARD L. FINK

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Member, Editorial Board, *Communication Monographs*, 2001-2004; 2008-2010. Referee, 1983, 1984, 1986, 1987, 1991, 1992, 2007, 2011.

Referee, *Journal of Applied Communication Research*, 1997, 1998, 2003.

Referee, *Media Psychology*, 2003, 2004, 2007.

Referee, *Political Behavior*, 2002.

Referee, *The Sociological Quarterly*, 2001.

Referee, *European Journal of Social Psychology*, 2001.

Referee, *Communication Theory*, 1993, 1994, 1995, 2002, 2005, 2007, 2010, 2011, 2013.

Referee, *American Sociological Review*, 1990-1992.

Referee, *Quarterly Journal of Speech*, 1990.

Referee, *Social Forces*, 1989.

Referee, *Argumentation and Advocacy*, 1989.

Referee, *Humor: International Journal of Humor Research*, 1989.

Reviewer for State University of New York Press, 1988.

Reviewer for Harper & Row, Publishers, Inc., 1988.

Referee, *Journal of Broadcasting and Electronic Media*, 1988, 1989, 1993, 1994, 2002, 2003, 2007, 2008, 2009, 2010, 2012.

Referee, *Public Opinion Quarterly*, 1988, 1994.

Member, Editorial Board, Ablex Publishing Company Series on Communication and Information Science, 1986-1990. International Advisory Board, 1990-1992.

Referee, *Journal of Personality and Social Psychology*, 1997.

Member, Editorial Board, *Progress in Communication Sciences* (Norwood, NJ: Ablex), 1993-2004.

Member, Editorial Board, *Communication Research*, 1986-1992. Referee, 1993, 2010.

CURRICULUM VITAE

EDWARD L. FINK

37

Contributing Editor, *Mass communication review yearbook*, Volumes 5 (1985) and 6 (1987).

Referee, *American Journal of Sociology*, 1972.

SERVICE AT THE UNIVERSITY OF MARYLAND

UNIVERSITY-WIDE

Member, Advisory Committee on Course Enrollment Statistics and Strategies (ACCESS), 2003-2004.

Chair, Graduate Council Committee on Student Affairs, 2004-2005.

Member, Graduate Council Committee on Academic Standards, 1999-2000.

Chair, Pelczar Graduate Award for Excellence, 1996, 1997; committee member, 1992.

Member, University of Maryland System Inter-Institutional Graduate Council, 1996-1998.

Chair, Arts and Humanities Resource Group on Graduate Education for the University Middle States Accreditation Self-Study, 1996.

Member, University Honors Council, 1993-1996.

Acting Associate Dean, Graduate Studies and Research, 1993-1995. *Ex officio* member of Graduate Council; Graduate Council Committee on Programs, Curricula, and Courses; Senate General Committee on Programs, Curricula and Courses; Senate Adjunct Committee on Academic Procedures and Standards; Vice President's Advisory Committee on Curricula and Courses; Graduate Subcommittee of Campus Enrollment Management Committee. Attendance at Council of Graduate School's 26th Annual Summer Workshop, July, 1993, Boston. Attendance at Council of Graduate School's 33rd Annual Meeting, December, 1993, Washington, DC; 34th Annual Meeting, December, 1994, Seattle, WA. Discussion participant on graduate education and immigration, U.S. Commission on Immigration Reform, April 20, 1995, Washington, DC.

Member, University of Maryland College Park Graduate Council, 1984-1987, 1990-1993, 2004-2006; member, Sub-Committee on the Role of the Graduate Council, 1993.

Member, Senate General Committee on Governmental Affairs, University of Maryland College Park Campus Senate, 1993-1994.

Panelist, "Racial/Ethnic Humor in the Classroom: Good, Bad, or Indifferent?" Presentation during Diversity Week, October 28, 1992.

Member, Academic Planning Advisory Committee, 1991-1994. Chair, Subcommittee on Campus Reorganization, 1992-1993.

CURRICULUM VITAE

EDWARD L. FINK

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Orientation Program Speaker, 1992, 1994.

Chair, University Appeals Committee, 1990-1991.

Member, Ad Hoc Advisory Group on Admissions and Records of the Graduate School, 1991.

Speaker, University orientation welcome session, for students and parents, 1991.

Member, Promotion Committee for Institute of Criminal Justice and Criminology, 1990.

Invited discussant for field trips: Queen Anne's (1990) and Centreville (1991) Residence Halls.

Invited to Ad Hoc Faculty Advisory Group for the Orientation Office, 1990.

Mentor to junior faculty member as part of University Lilly Foundation Grant program, 1989-1990.

Speaker, orientation for Honors students and parents, 1990, 1994.

Member, Francis Scott Key Scholar Selection Committee, 1989-1990.

Member, Adjunct Committee on Student Conduct, University of Maryland College Park Campus Senate, 1988-1989.

Member, University of Maryland College Park Graduate Council Committee on Student Life, 1986-1987.

Chair, University General Committee on Faculty Affairs, 1985-1986.

Faculty Senator, University of Maryland College Park Campus, 1982-1985.

Member, Campus Statistics Committee, 1981-1983.

COLLEGE LEVEL

Chair, Search Committee for Chair of the Department of Art, 2011.

Member, Latin American Cluster Search Committee, 2009-2010.

Member, Search Committee for Coordinator, 2005.

Chair, Search Committee for the Chair of the Department of Dance, 2005-2006, 2006-2007.

CURRICULUM VITAE

EDWARD L. FINK

39

Member, College of Arts and Humanities Academic Planning Advisory Committee, 1999-2002; 2004-2005.

Member, Budget Task Force, 2003.

Member, Shirley Scholarship Committee, 2001-2003, 2005.

Chair, Search Committee for Director of the Joseph and Rebecca Meyerhoff Center for Jewish Studies, 2002-2003.

Chair, Committee for Review of the Chair of Department of American Studies, 2000.

Chair, Search Committee for the Chair of Art History and Archaeology Department, 1999.

Member, College of Behavioral and Social Sciences Internal Review Committee for the Department of Sociology, and the Review Committee for the Chair of the Department of Sociology, 1993-1994.

Member, College Committee on Teaching Evaluation, 1992-1993.

Member, Internal Review Committee for the Department of Speech Communication, 1992-1993.

Presenter, Open House for Academically and Creatively Talented Students, November 21, 1992.

Commencement Speaker, College Graduation, May, 1991.

Chair, Committee for Review of the Chair of the Department of Linguistics, 1991.

Chair, Department of Linguistics Internal Review Committee, 1990-1991.

Member, College Appointment, Promotion, and Tenure Committee, 1988-1990.

Member, Search Committee for the Dean of the College of Arts and Humanities, 1988-1989.

Member, Arts and Humanities Computer Committee, 1985-1987.

DEPARTMENT (OR JOINT WITH THE COLLEGE OF JOURNALISM)

Member, Department Self-Study Committee, 2013.

Chair, Faculty Advisory Committee, 2013-2014.

Chair, Faculty Search Committee (Intercultural Communication), 2013.

Chair, Grade Appeals Committee, 2012-2014.

CURRICULUM VITAE

EDWARD L. FINK

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Chair, Faculty Search Committee (Health and Risk Communication), 2012-2013.

Spokesperson, Appointment, Promotion, and Tenure Committee, 1992-1993; Subcommittee on Evaluation of Untenured Faculty, 1992-1994. Chair, 2011-2013.

Member, Faculty Advisory Committee, 2009-2010, 2012-2013.

Member, Faculty Search Committee (Intercultural Communication), 2010-2011.

Chair, Search Committee for Department Business Manager, 2010-2011.

Chair, Salary Advisory Committee, 1994, 2010-2011.

Member, Grade Appeals Committee, 2011-2012.

Member, Undergraduate Studies Committee, 2008-2009, 2010-2011.

Chair of Department, 1997-2007.

Director of Graduate Studies and Chair, Graduate Studies Committee, 1990-1991, 1992-1993, 1996.

Chair, Department Search Committee, 1995-1996.

Member, Honors Committee, 1991-1992. Director of Honors Program, 1994-1995.

Chair, Master's Foundations Examination Committee, 1993-1995, 1996. Member, 1996.

Member, Committee on Quantitative Methods, 1990-1992.

Member, Administrative Committee, 1989-1990, 1992-1993.

Member, Graduate Committee, Speech Communication Division, 1988-1989.

Member, Committee to Draft Proposal to Create Three Departments from the Department of Communication Arts and Theatre, 1987.

Director of Graduate Studies, Speech Communication Division, 1987.

Member, Steering Subcommittee of the Faculty of the Doctoral Program in Public Communication, 1982-1986, 1987, 1988-1990.

Chair, Center for Research in Public Communication Executive Committee, 1984-1986.

CURRICULUM VITAE

EDWARD L. FINK

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Director, Communication Research Center, 1982-1986.

Chair, Speech Communication Division Faculty Search Committee, 1982-1984.

Member, Ad Hoc Committee to Write the Plan of Organization of the Center for Research in Public Communication, 1983.

Member, Ad Hoc Committee to Establish a Joint Program with University College, 1983.

Member, Ad Hoc Committee on Appointment, Promotion, and Tenure Policies of the Department of Communication Arts and Theatre, 1983. This committee was responsible for creating the primary document for departmental procedures on appointment, promotion, and tenure.

Chair, Ad Hoc Subcommittee on Required Courses for Public Communication Doctoral Program, 1981-1983. This committee was responsible for establishing requirements and procedures of the doctoral program in Public Communication.

COMMUNITY

Co-Vice President for Youth Programs, Tifereth Israel Congregation, Washington, DC, 1989-1990.

Jewish Wit. Presentation to Congregation Kehillat Israel, Lansing, MI, April, 1988.

Co-chair and presenter, Annual Retreat, Tifereth Israel Congregation (Washington, DC), 1987.

Member, National Alumni Secondary Schools Committee, Columbia University, 1986-1987.

Member, Board of Directors of the Lansing Branch of the American Civil Liberties Union, 1978-1981.

Co-Chairperson, Adult Education Committee, Rishon Community and School, East Lansing, MI, 1979-1980.

Member, Board of Directors, Health Central, Inc., a health maintenance organization in the Lansing area, 1977-1979.

--Member, Nominating Committee, 1977.

--Member, Executive Committee, 1977-1979.

--Member, Committee to Assist Executive Director in selecting Health Center Administrator, 1977.

--Member, Ad Hoc Committee on Medical Records Policy, 1977.

--Chairperson, Health Services Committee, 1978-1979.

--Member, Executive Director Evaluation Committee, 1978.

CURRICULUM VITAE

EDWARD L. FINK

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Coordinator, Conference on the Politics of Abortion, May, 1979, East Lansing, MI. Conference sponsored by the ACLU of Michigan, Planned Parenthood of Michigan, the Michigan Abortion Rights Action League, and several local groups.

Member, Board of Directors, Health Central Research and Education Foundation, 1978-1979.

Member, Board of Directors, Indiana Civil Liberties Union, 1972.

Deputy Registration Officer for voter registration, St. Joseph County, IN, 1972.

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